

# **Mission**

"To gain and sustain confidence and loyalty of clients by adding value and delivering excellent quality services."

# **Vision**

"Attain sustainable growth year on year, enabling us to be known as one of the IT Leaders in Saudi Arabia and other Middle East countries"

AIS - is a well-established computer hardware and software System Integrator and Solution Provider. AIS have been known to demonstrate excellence in setting and managing customer expectations, proactively communicating with customers, and defining organizational goals.



### **Company Overview**

Asma IT Solutions was set up in 2000 to provide IT solutions and technical services to the corporate and retail sectors with Consultancy, Enterprise solutions, networking and all aspects of hardware and software sales, and engineering support.

#### **Our Focus**

The principal business activities of **AIS** focus on security, availability, networking & infrastructure solutions complemented by our consulting & implementation services.

AlS have Enterprise level channel relationships with global IT vendors like. Since its incorporation **AIS** has been helping its clients to use IT solutions to their fullest potential. Through careful system designing, network configuration, operations planning, report designing and data repair, we are able to provide sound end-to-end security solutions to our clients.

McAfee
Microsoft
Autodesk
Trend Micro
VM Ware
Citrix
Eset
Symantec

HPE

HPE

DELL EMC

HP

DELL

Cisco

Lenovo

IBM

TandbergDa

Epson

Sophos

Outsourcing
Disaster Recovery
Consultancy & POC
Security Consultancy
Networking
Web Designing





### **Consulting Services**

The principal business activities of **AIS** are implementing of Security and back-up software, networking, hardware implementation, and consulting assistance. **AIS** is the authorized channel partner to market the full range of **HP**, **DELL**, **Lenovo**, **IBM**, **Cisco**, **McAfee**, **Symantec**, **NOD 32**, **Trend micro**, **Microsoft**, **Adobe**, **APC**, **Eaton**, **Emerson UPS**,

**Dell EMC, Sophos, Cyber roam, Sonic Walls and Tandberg Data**. Successful business solutions are as much about the people providing them as they are about the technology involved. And that's a critical factor when considering outsourcing business processes. Businesses need a provider with the industry expertise, process knowledge, and technology resources to make their non-core processes a strategic tool for enhancing business-building core capabilities.

AIS Business Process Consulting practice helps clients achieve operational excellence. AIS domain experts for process analysis and design benchmark client processes against the best in the industry and provide solutions based on the vision of the company. The Business Process Improvement practice is a consortium of business analysts and quality practitioners, who bring in their process improvement experience along with expertise in using analytical tools.

With outsourced business process solutions from Asma IT solutions, organizations can enjoy:

- ✓ Freedom to focus resources on business-building core capabilities
- ✓ Cost reductions through labor arbitrage and economies of scale Process improvements through welltrained, highly skilled specialists
- ✓ Assured quality plus assistance to help you comply with regulatory standards
- ✓ Operational transparency for a clear look and deeper insight into your processes
- ✓ Greater client satisfaction and retention

With a team of highly skilled Software Engineers certified for Security and Backup solutions **AIS** delivers Security solutions partnering with McAfee Antivirus. **AIS** deliver security solutions, Services & yearly support contracts to their valued clients.



#### Partners



HP is a technology company that operates in more than 170 countries around the world. We explore how technology and services can help people and companies address their problems and challenges, and realize their possibilities, aspirations and dreams. We apply new thinking and ideas to create more simple, valuable and trusted experiences with technology, continuously improving the way our customers live and work.

Hewlett Packard

**Hewlett Packard Enterprise (HPE)** was created in 2015 when HP split its operation into two. On one side is HP Inc, the printer and PC arm of the company, while HPE deals with enterprise products and services.

HPE's portfolio covers various types of enterprise products, including servers, data storage products, hybrid infrastructure, edge computing services, software and networking equipment.

Storage covers everything from software-defined to all-flash to spinning disk and tape. Servers include tower, rack and blade, as well as integrated systems, while networking includes switches, routers and access points.



**Enterprise** 

**Dell EMC** serves a key role in providing the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information. Dell EMC enables our enterprise customers' IT and digital business transformation through trusted hybrid cloud and big-data solutions, built upon a modern data center infrastructure that incorporates industry-leading converged infrastructure, servers, storage, and cyber security technologies.



**Silver Partner** 

Microsoft as a company, and as individuals, we value integrity, honesty, openness, personal excellence, constructive self-criticism, continual self-improvement, and mutual respect. We are committed to our customers and partners and have a passion for technology. We take on big challenges, and pride ourselves on seeing them through. We hold ourselves accountable to our customers, shareholders, partners, and employees by honoring our commitments, providing results, and striving for the highest quality





Dell is a technology company that operates in more than 150 countries around the world. We explore how technology and services can help people and companies address their problems and challenges, and realize their possibilities, aspirations and dreams. We apply new thinking and ideas to create more simple, valuable and trusted experiences with technology, continuously Improving the way of customer live and work

# lenovo

**Lenovo** is a technology company that operates in more than 100 countries around the world. We explore how technology and services can help people and companies address their problems and challenges, and realize their possibilities, aspirations and dreams. We apply new thinking and ideas to create more simple, valuable and trusted experiences with technology, continuously improving the way our customers live and work.



Adobe reader and Flash software combined are on more than 700 million connected PCs and devices worldwide. The world's top 10 pc manufacturers ship their systems with technology pre-installed. Adobe Flash® Player is installed on nearly 98% of Internet- connected desktops.



**Virdi** established in 1999, Union Community develops markets and distributes award winning biometric and RFID products for access control, time & attendance, door locks, pc security and the OEM market. Our client's and partners include: ADT Caps, Samsung, Assa, Abloy.

**Authorised Dealers** 



**Eaton's** power quality portfolio encompasses a comprehensive offering of power management solutions from a single-source provider. This includes uninterruptible power supplies (UPSs), DC power solutions, surge protective devices, switchgear, power distribution units (PDUs), remote monitoring, meters, software, connectivity, enclosures and services.

**Cyberoam** is a leader in providing Simply Better Network Security<sup>™</sup> to businesses of nearly any size.



Privately-held eSoft, based in the foothills of Broomfield, Colorado, has developed the award-winning InstaGate and ThreatWall security appliances, as well as modular software bundles called ThreatPaks that provide Email and Web security. With over 20,000 appliances shipped to more than 40 countries, eSoft is providing network security to businesses in nearly every major industry, including education, finance, retail, and healthcare.



#### McAfee Total Protection for Secure Business



To maximize the time your IT staff spends on securing your business, you need an easy-to-manage, all-encompassing solution that covers critical elements of your infrastructure and operations-data, web, email, and desktop and server security. McAfee Total Protection for the Secure Business is an integrated suite that delivers this comprehensive protection for small and mid-sized businesses in one smart, simple, and secure solution.

#### **Symantec**

What does it mean to be "tough on threats, easy on you"?



Computer and internet use are an integral part of our everyday lives. Every aspect of our lives is accessible electronically, which brings considerable benefit — and, unfortunately, considerable risk. Our role is to shield you from that risk by providing powerful, easy-to-use protection that works efficiently and invisibly in the background so you can focus on using your computer, not worrying about security.



Cisco Systems Inc. is the worldwide leader in networking for the Internet. Today, networks are an essential Part of business, education, government, and home communications. Cisco hardware, software, and service offerings are used to create the Internet solutions that make these networks possible, giving individuals Companies and countries easy access to information anywhere, at any time. In addition, Cisco has pioneered the use of the Internet in its own business practice and offers consulting services based on its experience to, Other organizations around the world.



VMware software is used by enterprises large and small to increase the efficiency and cost- Effectiveness of their IT operations. Find out how VMware software can help consolidate servers, optimize software development and provide affordable business continuity



**Brocade products** Define your ideal network. Think beyond fast, cost-effective, and reliable. Think about proven technology and eye-opening innovation. And an infrastructure that's designed for agile response and opens to the developments of vendors and technical communities worldwide. Now you're thinking about Brocade.





SMART Technologies

SMART Technologies Inc. is a leading provider of collaboration solutions that change the way the world works and learns. As the global leader in interactive whiteboards, our focus is on developing a variety of easy-to-use, integrated solutions that free people from their desks and computer screens, making collaboration and learning with digital resources more natural. Our products have transformed teaching and learning in more than 1.9 million classrooms worldwide, reaching over 40 million students and teachers. In business, our Free storm visual collaboration solutions improve the way that people work and collaborate, enabling them to be more productive and reduce costs.



**Polycom** has teamed up with Microsoft to provide a unified collaboration solution that integrates presence-based real-time IM, voice, video and data collaboration. Microsoft Office Communications Server 2007 and Microsoft Office Communicator 2007 provide IM and presence-enabled unified communications infrastructure. Polycom extends this user experience with a broad portfolio of high definition voice endpoints.



**Zebra Technologies** 

Zebra Technologies is a leading global provider of rugged and reliable specialty printing solutions, including on-demand thermal bar code label and receipt printers and supplies, plastic card printers, RFID smart label printer/encoders, certified smart media, and digital photo printers. Zebra provides enabling technologies that allow customers to take smarter actions, the company also offers related supplies, label design/integration software, and the widest range of thermal printer connectivity and networking solutions. Companies use Zebra products to improve their business processes, deliver better customer service, improve productivity, and strengthen security.



**Extreme Networks** 

Extreme throughout its history, the Company has delivered more than 20 Million Ethernet ports and has established a presence in more than 50 countries. The Company increases the value of the network with its advanced software platforms that deliver meaningful insight and control to applications and services. This helps corporate enterprises and service providers who must have high performance, secure networks that support converged voice, video and data. Intelligence is enhanced with an extensible, flexible and secure protocol-based communication capability, allowing devices to talk to one another.





American Power Conversion (APC) by Schneider Electric provides protection against many of the primary causes of data loss, hardware damage and downtime. APC is a leading provider of global, end-to-end AC and DC-based back-up power products and services, which include surge suppressors, uninterruptible power supplies (UPS), power conditioning equipment, and power management software.



**Sophos XG Firewall** Unrivalled simplicity, security and insight Sophos XG Firewall brings a fresh new approach to the way you manage your firewall, respond to threats, and monitor what's happening on your network. Get ready for a whole new level of simplicity, security and insight.



Ruckus Wireless the Best Converged Network Infrastructure Award is designed to recognize advances in converged wireless network infrastructure deployments, and the Distinguished WBA Member Award was created to recognize the contribution of WBA non-operator members to WBA work and work-areas. According to the WBA, "The judge's top prize went to Ruckus as a good example of convergence in a direction that's at the core of service provider thinking, particularly as Ruckus looks to target the enterprise. We also recognized Ruckus Wireless for its outstanding industry input and for its contribution to the wireless industry over the last year.

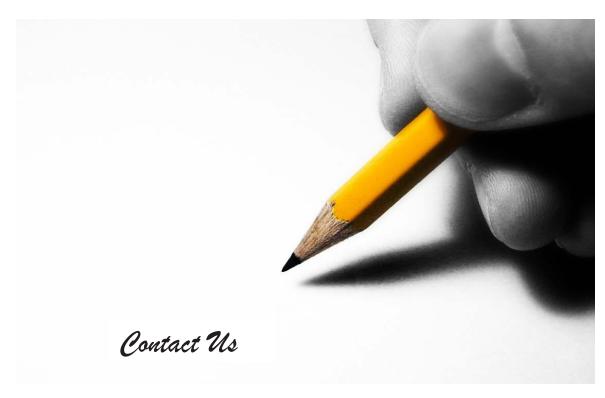


Aruba, a Hewlett Packard Enterprise company, (formerly "Aruba Networks, Inc.") is a networking vendor selling enterprise wireless LAN and edge access networking equipment. The company has over 1,800 employees and is headquartered in Sunnyvale, California. Aruba's core products are access points (APs), mobility controllers, and network management software through their Airware Management Platform product.



**Emerson** Uninterruptible Data Center Power AC power and uninterruptible power supplies (UPS) Liberty UPS Products sustain critical operations that simply can't go down. Emerson Network Power delivers a full range of Liebert uninterruptible power supplies (UPS) and power distribution units (PDU), from individual data center solutions to integrated systems that keep network closets, computer rooms and data center infrastructure up and running.







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